OpenLake

A production-grade data lakehouse, running in your own cloud account in an afternoon.

OpenLake bundles Trino, Apache Spark and Apache Iceberg into one governed platform, deployed as Infrastructure as Code into your own AWS or Azure account. Your data, your keys, your terms.

Why buyers choose it

- **6-12x lower cost.** On a published benchmark, the same queries cost 6-12x more at Databricks or Snowflake list rates. No credits, no DBUs, no per-seat licenses.
- **Installed in hours.** One prerequisites call, then a single install visit of two to four hours.
- **Runs where vendors can't.** AWS, including classified regions, and Azure. In production in a classified environment today, under contract.
- **You own everything.** Open Iceberg tables in your own buckets. Leaving is pointing another engine at the same files.
- **Governed and auditable.** Single sign-on end to end, every query on the record, controls mapped to NIST SP 800-171 and NIST SP 800-53, FIPS mode, CIS-hardened images.
- **AI inside your boundary.** Natural-language SQL, an AI-written data dictionary, and a data-ops agent that proposes fixes as pull requests.
- **Health data ready.** HL7 and FHIR in, OMOP out, with per-sender repair, CQL quality measures and OHDSI tools.

Proven

60+	3,000+	15+	5+ years
users	data sources	access groups	in production

Pricing

OpenLake Starter: $7,500 one-time setup and $1,750 per month. Your cloud bill goes to your provider directly, typically a few hundred dollars a month on day one. Enterprise adds the security and compliance suites, air-gapped deployment and an embedded team.

Next step: a live demo takes 30 minutes. sales@blackfellgroup.com · **openlake.co**